



ABOUT US:

Utex Holding is a public company that engages in the acquisition, management and sale of Bulgarian and foreign companies.

Utex invests in companies from different economic sectors to minimize its risk exposure and focuses on the optimization of business processes and maximizing its return on investment.

Our goal is to gain in-depth understanding of the companies we have invested in and their respective businesses. To fully understand these businesses and all their nuances we rely extensively on close collaboration between our team and the management of our partner companies. To ensure we understand all critical aspects of the respective businesses we have built a dedicated, diverse and highly experienced team.

Utex Holding is a public company and is traded on the Bulgarian Stock Exchange, which guarantees it complies with the best management and accountability standards.

HISTORY:

Utex Holding was created in 1996 as a privatization fund with the goal of taking part in the privatization wave in the 90s by acquiring shares in various companies.

Following the privatization process Utex acquired majority stakes in six companies from different sectors including food and beverage, textiles, manufacturing of alcoholic beverages and hospitality.

In 1998 Utex Holding completed a successful IPO on the Bulgarian Stock Exchange.

CURRENT INVESTMENTS:

Utex Holding holds majority stake in the following companies:

✓ Албена-С АД



ALBENA:

Albena is a leading manufacturer of women's clothing and apparel located in the center of Sliven. Albena's efficient manufacturing process has guaranteed high quality of the final product, making Albena the preferred partner of a number of leading brands in France, Germany, Italy and the Netherlands.

The experienced team at Albena is capable of manufacturing not only women's clothing, but also various confection products such as skirts, jackets, coats, t-shirts and many others.

SLAVIANKA:

Slavianka Burgas is the first Bulgarian producer of sterilized canned fish. Located in Burgas it possesses a large production facility in the fishing port of the city. Slavianka's products and manufacturing process are certified according to the highest industry standards and is internationally recognized for the quality of its products.

Apart from the Bulgarian market Slavianka has established successful partnerships with distributors in Sweden, Greece, Serbia, Slovenia, Czech Republic and others. Slavianka also produces "white-label products" strictly following the specifications and requirements of its clients.

YUTA:

Yuta Ruse has over 40 years of experience in nonwoven textiles. With a large portfolio of products Yuta serves clients in Bulgaria and abroad from various industries. With an experienced and highly skilled team it manufactures high quality products using complex manufacturing processes.

Yuta's products have a variety of applications in **construction, furniture manufacturing, textiles, manufacturing of filter materials** and others. Yuta has worked successfully with partners in England, Germany, Romania, Serbia and others.

Yuta also produces end client product for the home under its own brand. Some of these include **pillows, bedcovers, duvets** and others and are distributed through some of the largest stores in Bulgaria.

UNITED CAPITAL:

United Capital is a small boutique company located in Sofia that engages in information services related to the other companies in the group.

COMPLETED TRANSACTIONS:

Over the years Utex has managed to revive the companies where it has invested by acquiring new assets and improving the efficiency of old ones, introducing new business processes and management practices and expanding the scope of the business.

Following these improvements some of the companies in our portfolio have generated interest from other investors resulting in several successful exits:

- ✓ VINPROM TROYAN – sold to a Czech investor
- ✓ BELATOUR PETRICH – sold to a Bulgarian investor
- ✓ VIHREN BLAGOEVGRAD – sold to a Bulgarian investor

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